**SAMPLE RESUME: JILL VORTECHS**

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**RELEVANT PROFESSIONAL EXPERIENCE**

**Tech Transfer University,** Columbus, OH **2012-Present**

Research-focused university with $100 million in research expenditures and a staff of 20 on tech transfer team

*Technology Transfer Director,* March 2016-Present

* Responsible for the leadership, management, and coordination of technology licensing, intellectual property protection, and all other aspects of the technology transfer function including:
* Facilitated and implemented a new grant program to provide seed funding to further develop new technologies,
* Developed template agreements and negotiated license, research, material transfer agreements and confidential disclosure agreements and other related documents
* Negotiated sponsored research agreements

*Associate Director – Engineering Experiment Station,* January 2012-March 2016

* Negotiated contracts and budgets with government, industry and international sponsors including drafting and negotiation of non-disclosure and intellectual property agreements, research proposals, research agreements and reviewing license and conflict of interest documents
* Worked with accountants, program officers and principal investigators on post award issues, and
* Provided administrative oversight of interdisciplinary centers within the College including drafting consortium agreements, set up of consortia projects, and other miscellaneous center issues.

**The Ohio University,** Cleveland, OH **2006-2012**

Public University with 25-team commercialization and licensing office

*Industry & Government Liaison, Center for Electrochemical Engineering Research,* May 2010-December 2012

* Developed and implemented business plan to grow CEER
* Assisted CEER in building an industry consortium including writing and implementing external funding proposal; Funded grant proposals include an NSF IUCRC, NIST AMTech and the State of Ohio Department of Energy
* Promoted CEER research to industry, federal agencies and other potential collaborators to establish research partnerships

*Associate Director of Technology Licensing,* February 2006-May 2010

* Managed licensing portfolio for College of Agriculture from initial contact through execution of agreement
* Reviewed, negotiated and approved IP provisions in contracts (purchase, license, research, gift, instruction, consulting)
* Facilitated IP-based enterprise and new company formation,
* Supervised employees responsible for negotiating license, material transfer agreements and non-disclosure agreements

**V&G Partners,** Columbus, OH **2002-2006**

Law firm specializing in patent law and international patents

*Patent Attorney,* June 2002-May 2006

* Drafted patent applications
* Prosecuted U.S. and international patents
* Advised clients on proper patent guidelines

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**EDUCATION**

**Capital University,** Columbus, OH

*Ph.D.,* 2010

*Master of Business Administration,* 2004

*Juris Doctor,* 2002

**Columbus University,** Columbus, OH

*Bachelor of Science in Chemical Engineering,* 2000

**PROFESSIONAL MEMBERSHIPS**

**AUTM,** 2012-Present

**LES,** 2012-Present